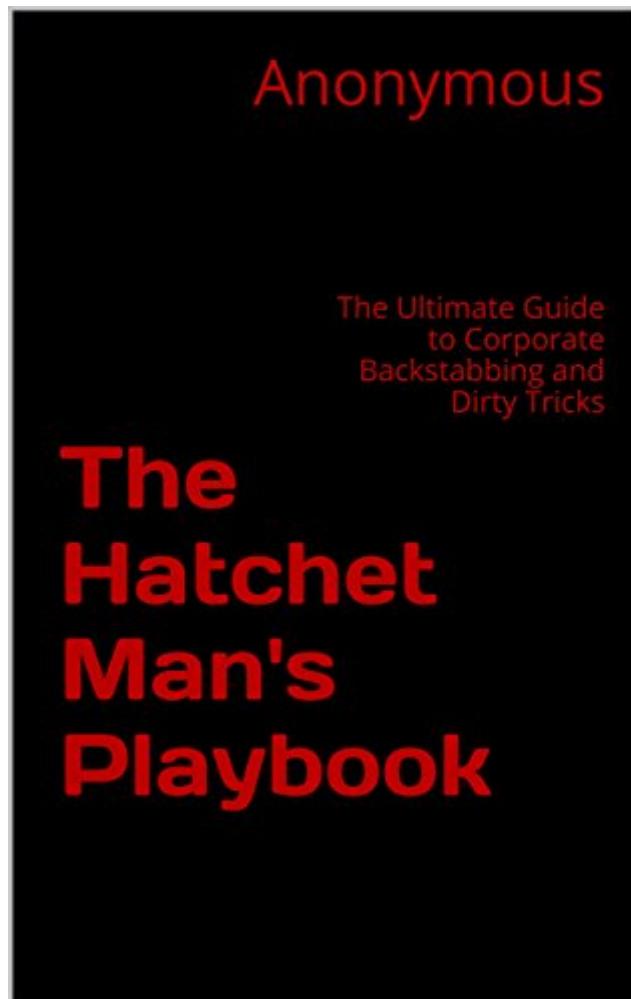


The book was found

The Hatchet Man's Playbook: The Ultimate Guide To Corporate Backstabbing And Dirty Tricks



Synopsis

The Hatchet Man's Playbook is a collection of amusing, sometimes chilling, anecdotes and advice about corporate warfare and the machinations used by professional predators to accumulate wealth and power. It is indispensable reading for anyone who has a job and plans on keeping it. For in the treacherous, unforgiving world of corporate politics, there are no civilians - only winners and losers.

Book Information

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Personal Success

Customer Reviews

I used to be a manager at a large aircraft company for 20 years and this book reminds me of my time there, especially the part about unions. We had a lady there that I KNOW was fired at least 6 times and 6 times the union got her job back and the only thing she did all day was stamp #'s on parts with a hammer. How hard is that? Finally on the 7th time she got caught taking a long break I fired her myself and that time the firing stuck but it took 7 times to do it! Now to be fair, the company messed some people over too by not paying people who'd got hurt on the job and making up some excuse not to do so and the union did help them but it also helped a lot of people never should have been hired in the first place. This book will teach how to not get cheated by crooked attorneys and unions. You can read this book from chapter 1 to chapter 12. It makes more sense that way. But the

funniest chapters are in the back. So if I was reading this book for the first time I would start with the last chapter and work toward the beginning. The beginning is very serious and a bit hard to read. unless you have an MBA or a PHD you're gonna have a hard time with the first chapters but the later chapters are much more fun and much easier to read.

Not exactly casual reading, at least not in the beginning, but it gets much lighter later on. My favorite parts were the last chapter and the part about the training facility in the Midwest. REALLY prescient advice.

I loved this book, but to really appreciate it, you have to read Albert Speer's *Inside the Third Reich*, another book on power politics, but this one set in Nazi Germany. You'll see all kinds of parallels. For example, at one point in *Inside the Third Reich*, Albert Speer wants to take control of an important committee, so he arranges to have meetings needlessly scheduled on a weekly basis, knowing full-well that Goering, his closest rival, will be too lazy to attend them - a classic example of the principle innumerated in *The Hatchet Man's Playbook* of the hardest butts prevailing against the brightest minds. Both books are worthwhile reading, though unless you really like architecture, I would skip the first 200 pages of *Inside the Third Reich* though they are pleasant reading as well. Those pages are valuable in a sense because they show how Speer, a mere architect, managed to wangle control over all armament production in the Third Reich even though he had absolutely no experience whatsoever in operation management. He was just a guy that Hitler liked. But so much of the first 200 pages is just this type of architecture versus that type of architecture and how the Germans wanted to beat the French culturally by having the best and most impressive in the world.

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